



## THE KAUFFMAN FELLOWS PROGRAM AT THE CENTER FOR VENTURE EDUCATION

**The Kauffman Fellows Program** is identifying, developing, and networking the next generation of leaders in the venture capital process globally. While working full time at a venture capital firm, a Kauffman Fellow experiences a 2-year apprenticeship program that features a case-based, structured educational curriculum, with an individual development plan, development coaching, facilitated mentoring by a senior partner, and peer learning and networking—all with a focus on giving back and one's responsibility as a leader in venture capital.

### **Benefits of the Kauffman Fellows Program include:**

- An extraordinary opportunity to **find employment in an industry that is difficult to access**
- An **instant, incomparable global network** of valuable, ongoing business relationships in the venture industry
- **Accelerated advancement** in the venture capital field



**“Even though I had built a solid career in three venture-backed startups, without the Kauffman Fellows Program, I would not be in this industry. Period.”**

Thomas Darden Jr.  
Founding Partner  
Managing Director  
Reliant Equity Investors

**“The Kauffman Fellows Program provided me with a peer group to share experiences throughout my fellowship. This invaluable network continues to grow and is still active in my current career.”**

Daphne Dufresne  
Founding Partner  
Managing Director  
RLJ Equity Partners



**To learn more about the program and how to apply,  
visit us at [www.kauffmanfellows.org](http://www.kauffmanfellows.org)**



**Thomas E. Darden Jr. (Charter Class)** is the founder and Managing Director of Reliant Equity Investors, a management-centric private equity investment firm that invests in later-stage, middle market companies. Prior to founding Reliant, Thomas worked for 6 years in other private equity firms, and he has over 17 years of experience in various management roles in start-up and Fortune 100 companies. Thomas started his career as an engineer with the Detroit Diesel Allison Division of the General Motors Corporation. Thomas holds a BSME from the General Motors Institute and a MBA cum laude from Babson College. Thomas serves on the advisory committee for the Community Preparatory School. He also serves on the boards of the Chicago Public Education Fund, National Louis University, and the Zell Lurie Institute for Entrepreneurial Studies at the University of Michigan Business School.



**Kim Sanchez Rael (Class 11)** is a General Partner at Flywheel Ventures in Albuquerque, NM. Before joining Flywheel, Kim was on the founding team of Qynergy Corporation and served as VP, COO, and CFO. Prior to Qynergy, Kim spent 7 years at Intel where her career spanned multiple functional areas including Finance, Engineering, and Operations. She also worked as a Legislative Aide to U.S. Senator Jeff Bingaman in Washington, D.C. Kim has a Bachelor's degree with honors from Harvard, and an MBA from Stanford University. Kim has also invested heavily in the public sector and nonprofit community as a member of the New Mexico State Board of Finance and member of the Governor's Finance Council. She is a member of the founding Governing Council of a charter elementary school in Albuquerque, a co-founding partner of Social Venture Partners New Mexico, and served on the Wells Fargo Bank New Mexico Leadership Council.



**Daphne Dufresne (Class 5)** is one of the founding partners and Managing Director of RLJ Equity Partners, a private equity fund in partnership with The Carlyle Group. Most recently she was a Venture Partner with Parish Capital Advisors, a \$425 million fund of funds where she led their direct investment and co-investment program. Prior, she was a Principal at Weston Presidio, a diversified private equity fund managing \$4.4 billion of assets under management. Earlier in her career she held various positions in banking and consulting. Daphne earned her BS in Engineering from the University of Pennsylvania and her MBA from Harvard Graduate School of Business. Daphne is involved in organizations promoting education and giving people access to make their dreams a reality—The Center for Venture Education, City Fellowships in Financial Services, and Arthur Rock Center for Entrepreneurship at Harvard Business School.

**Lisa Skeete Tatum (Class 4)** is a General Partner with Cardinal Partners where she focuses on investments in health technology and devices. Prior to joining Cardinal, Ms. Skeete Tatum worked for Procter & Gamble in various global and functional roles. She also worked for GE Capital in their Finance Business Development Group. Ms. Skeete Tatum was a Managing Director at Circle of Beauty, a health and beauty joint venture start-up funded by Sears. In addition, she founded her own consulting firm specializing in strategic operational development for medium-sized consumer products companies. Ms. Skeete Tatum received her BS in Chemical Engineering from Cornell University and her MBA from Harvard Business School. She is on the board of trustees for Cornell University, and serves on the boards of the Princeton Healthcare System Foundation, the Kauffman Fellows Program (Center for Venture Education), the Harvard Business School Alumni Advisory Board, and the Cornell University College of Engineering. She has served as a mentor for the Toigo Fellows Program and is a member of the Committee of 200.



**Ralph Taylor-Smith (Class 9)** is a General Partner at Battelle Venture Partners LLC. Prior to entering the venture capital industry through the Kauffman Fellows Program, Ralph gained significant experience in investment banking, technology R&D, and business development. He worked previously as an investment banker on Wall Street at GoldmanSachs and JPMorgan. Prior to Ralph's investment career, he worked as a senior research scientist at Bell Labs and also in business development at Lucent Technologies. Ralph gained his academic training from Princeton University and the Massachusetts Institute of Technology (MIT), receiving a PhD in Engineering and an MBA in Finance. Ralph is active in education at various levels, lecturing as a university adjunct professor in technology entrepreneurship and engineering innovation management, and sitting on various university non-profit advisory boards in science and engineering education.



# A Sampling of Kauffman Fellows Program Participating Venture Capital Firms

3i  
Aberdare Ventures  
Accel Partners  
Accelerator Corp.  
Advent International  
Alta Partners  
Amadeus Capital Partners  
Applied Ventures  
ARCH Venture Partners  
Archangel Informal  
Ascend Ventures  
ATV Capital  
Austin Ventures  
Battelle Venture Partners  
Battery Ventures  
Blueprint Ventures  
Bridgescale Partners  
Canaan Partners  
Cardinal Partners  
Centennial Ventures  
Charles River Ventures  
Clearstone Venture Partners  
CMEA Ventures  
Creandum  
CSK Venture Capital  
Databank Private Equity  
Domain Associates  
Draper Fisher Jurvetson  
EMBL Ventures  
Emergence Capital Partners  
Enterprise Dev. Fund  
Fidelity Bio-Sciences  
Flagship Ventures  
Flywheel Ventures  
Gabriel Ventures  
Gemini Israel Funds  
Granite Global Ventures  
Halo Fund/Angels' Forum  
Highland Capital Partners  
HSBC Private Equity (Asia)  
IDG India  
IDG Vietnam  
In-Q-Tel  
Intel Capital  
Intersouth Partners  
Itochu  
J.P. Morgan Partners  
Kleiner Perkins Caufield & Byers  
MASA Life Sciences Fund  
Mitsubishi  
Morgenthaler Ventures  
NEA  
Novartis Venture Fund  
Oak Investment Partners  
Olympic Venture Partners  
ONSET Ventures  
Prism Venture Partners  
ProQuest Investments  
QBF/QIC  
Radius Ventures  
RCT  
Red Abbey  
RiverVest Venture Partners  
SR One  
Safeguard Scientifics  
Scale Venture Partners  
Seaflower Ventures  
Sequel Venture Partners  
Sequoia Capital (India)  
Skyline Ventures  
Sofinnova Ventures  
Sprint Ventures  
Storm Ventures  
SV Life Sciences  
T2 Venture Capital  
TL Ventures  
TVM Capital  
U.S. Venture Partners  
Unilever  
Valhalla Partners  
VantagePoint Venture Partners  
Venrock Associates  
Venture Investors  
VIMAC  
Wellington Partners  
Wind Point Partners  
Woodside Fund



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